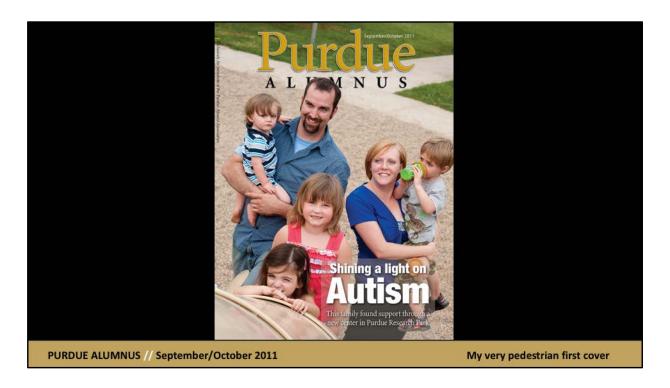
## RESOURCEFUL ART DIRECTION

## Welcome!

My name is Kat Braz, I am the senior director, creative communications for the Purdue Alumni Association, a fiscally independent nonprofit organization. We are separate from the university, separate from the research foundation, separate from advancement.

I am editor of the Purdue Alumnus magazine. However I have not always been editor, I started off as art director. Which is a strange jump for most people, but I started out in journalism as a copy editor/paginator. So I've always stoked a dual skill set. No. 1 tip for a lean staff, is don't allow people to be shoehorned by their job descriptions. If you have an art director who can write, let them. If you have an editor who can take photos, do it! Be symbiotic, flow together. You're all working to make it the best damn magazine you can.

Joined Purdue Alumni in July 2011 and here is my very pedestrian first cover.

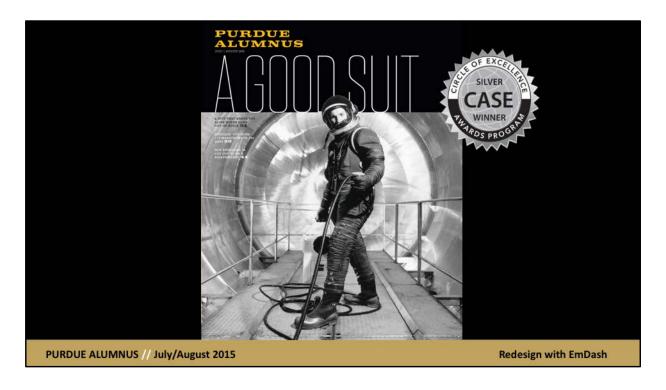


When I joined the alumni association staff in July 2011 as art director ...

Six times annually, 64–72 pages; four features; \$7,000 freelance budget for all writing and art, pretty much none of which we produced ourselves. We were pulling a lot of content from university news sources.

Two in-house staff people putting together magazine, editor and art director, neither was exclusively devoted to the magazine, and about  $\frac{1}{4}$  of our time was spent working on the magazine.

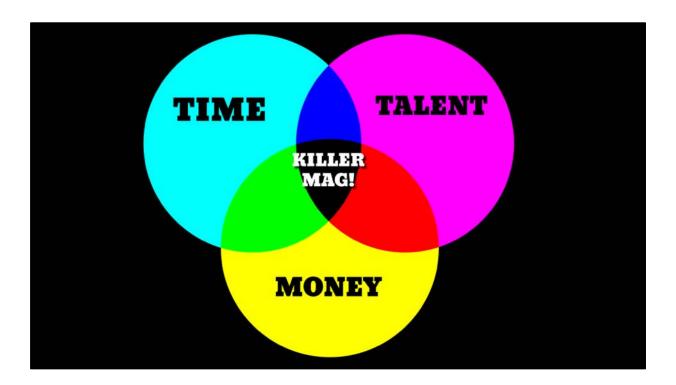
And it showed.



Underwent a content and art redesign with EmDash in July/August 2015. Won 2016 Silver Case Award for magazine publishing improvement. Still only two people inhouse,  $\frac{1}{4}$  of our time devoted to magazine, but freelance budget increased from \$7k to \$11k, and page count increased from 64 to 80.

I was made editor in October 2016. Now publish quarterly at 96 pages w \$14k freelance budget. Four features. Spring 2017 I did all content but the back of the book and bulk of design (68 pages) everything but feature well. Now have an assistant editor who does the back of the book, two graphic designers who will be taking over the bulk of design duties for next issue. I still do art direction. No employees exclusively devoted to the magazine.

In day-to-day operations we serve as the in-house communications department for our entire organization. I supervise a staff of five, overseeing communications (content, design, social media, e-mail, video, web) for all of Purdue Alumni's programs (membership, events, ~80 clubs, ~60 international networks, five affinity groups (and growing!), student group, young alumni, engagement and outreach, travel.) So I've had to learn how to maximize my resources. And I hope that some of what I've learned will be useful to you, too.



If you have lots of time, loads of talent, and tons of money, you will have a killer magazine. I do believe you need to have at least two of these things to have a good magazine. If you have none of these things, there is nothing I can say to help you. If you are working with no staff, no time, no funding, and no control, it will be reflected in your publication.

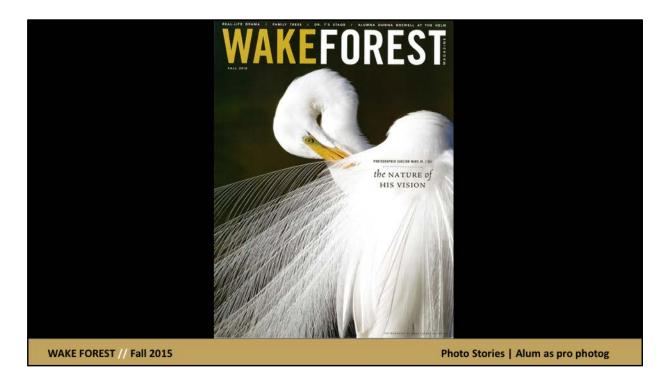
There is no magic wand. The key is to find balance, skimping and saving with smart decisions where you can, so that you have more to devote to epic projects. Part of your job is leveraging the resources you have for where you want to be. And selling the higher ups on what it takes to get there. Maybe there's no more money, but is there more help available to you? Maybe you can't afford fulltime designers with healthcare benefits, but could you get some student interns to pick up the slack? Can you start planning ahead so you have more time to do awesome things and aren't just playing catch up all the time?

And where should you spend your money? Cover and features. You can get away with less in other areas, but if the anchor of your book doesn't reflect an investment of some kind, no one is going to flip through it.

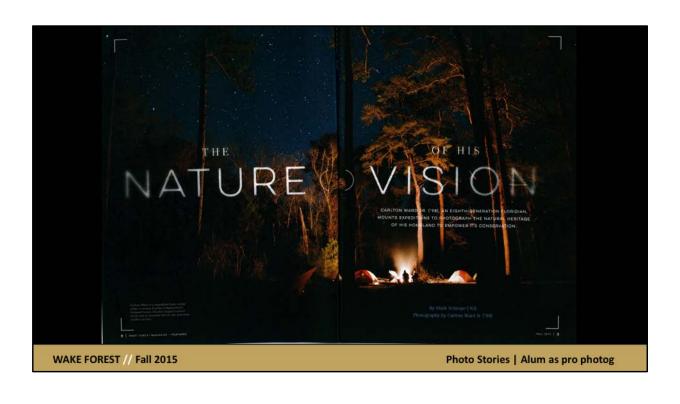
## MONEY FOR NOTHING? GET YOUR PICS FOR FREE

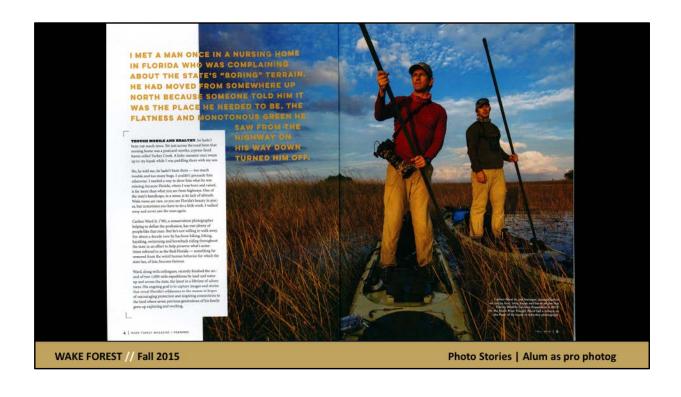
There are lots of ways to get free art. And photo stories are a great way to maximize your budget for big impact. They can carry through 10 to 12 pages with awesome pics, and there's not a lot of copy so you can write it yourself and save on a freelance writer.

One way to get awesome art is to find alums who are professional photogs and do stories about their work.

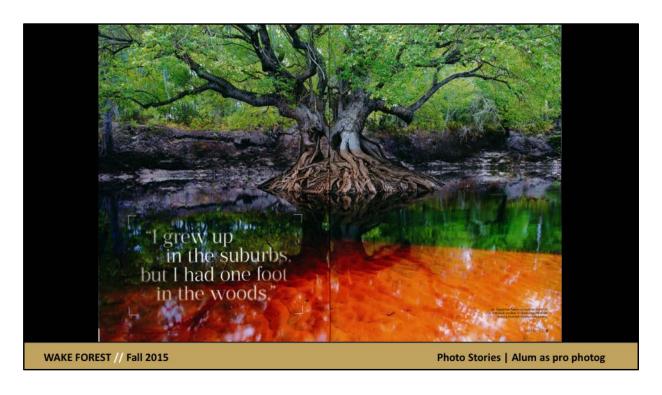


A professional photographer alum who takes amazing pics and they weave it into a story about the conservation of Florida's wetlands.



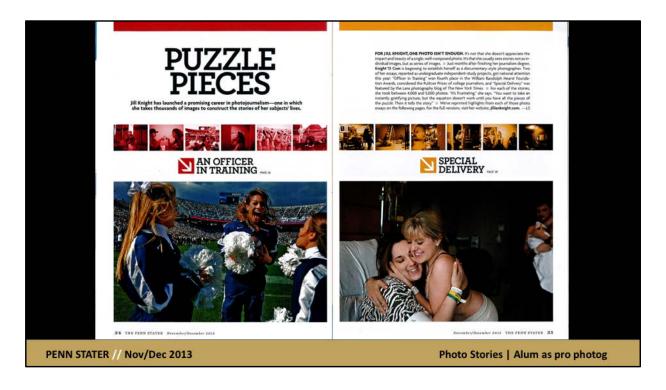






Straight up National Geographic quality. What a lucky find!





Penn State had an alum who's a photojournalist, so they showcased two different topics she'd shot.





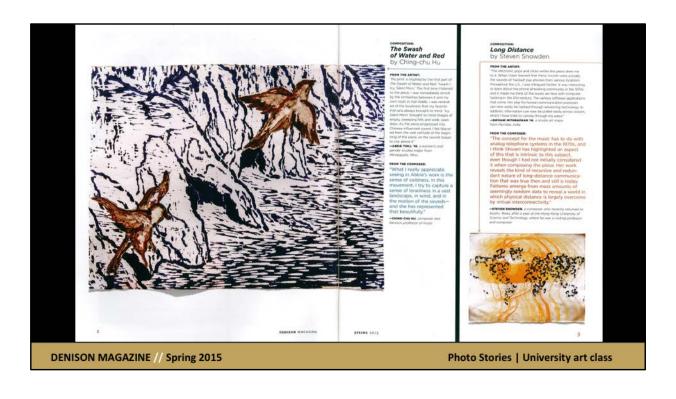


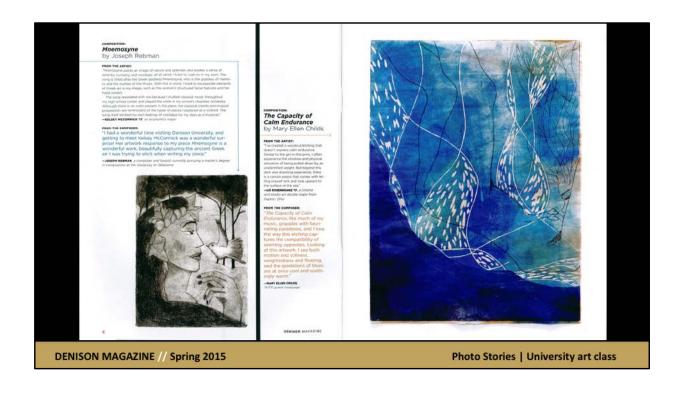
Easy art! A photo competition, so all the images selected will be winners. This is a mix of student and faculty photogs.



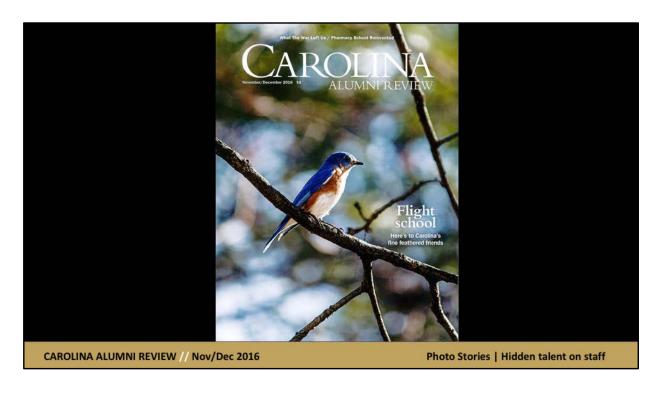


Easy art! An art competition. Love the little shadows added to give the images life on the page. These pieces were inspired by music. And if you view online, you can listen, too.





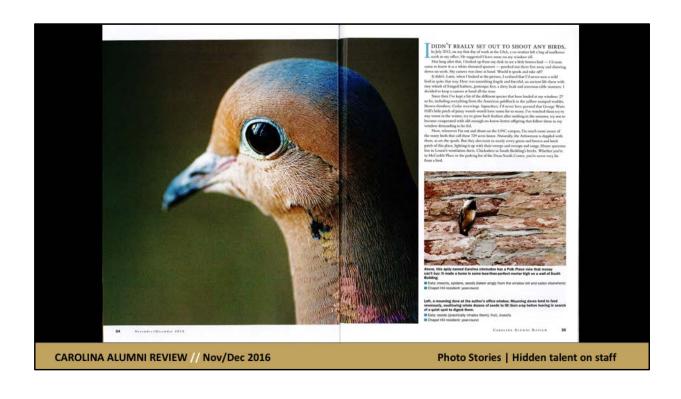


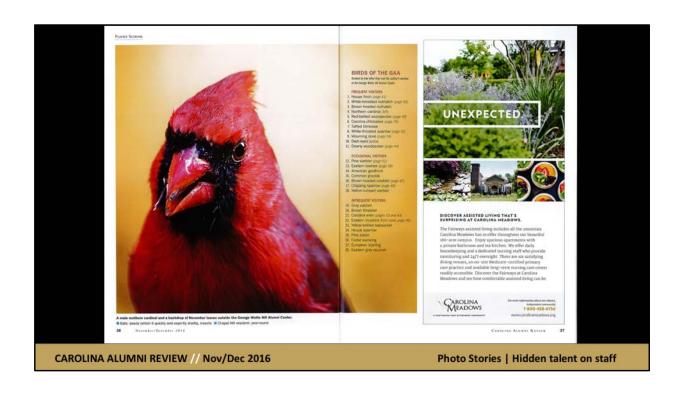


Hidden talents! The design director for North Carolina is a hobby photog, who takes pictures of birds.



FOURTEEN PAGES OF BIRDS!!!! Know your audience. I could not get away with fourteen pages of birds at Purdue. But I could run fourteen pages of space. I could run fourteen pages of trains. I could probably run fourteen pages of squirrels. Honestly.







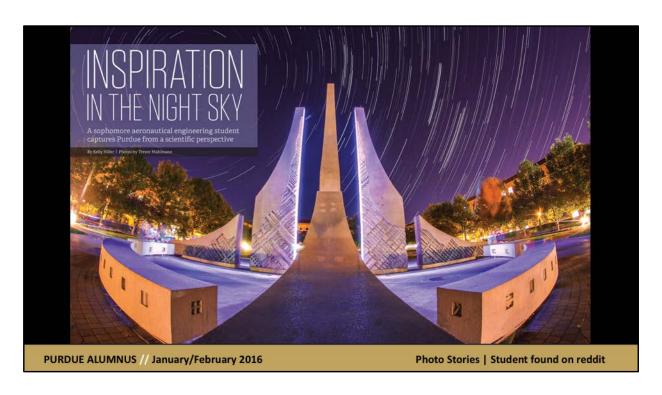
As an aside, ads in the feature well make me very sad.





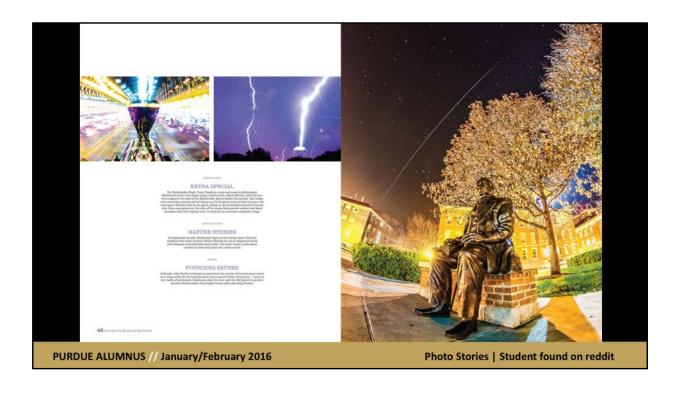
Look how gross that ad is! Don't do this to your readers. The feature well is sacred space. Advertisers had better be paying you a BOATLOAD of money to take over your primo content.

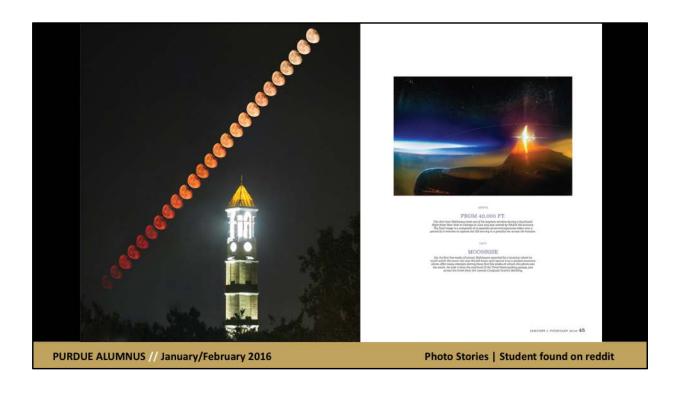


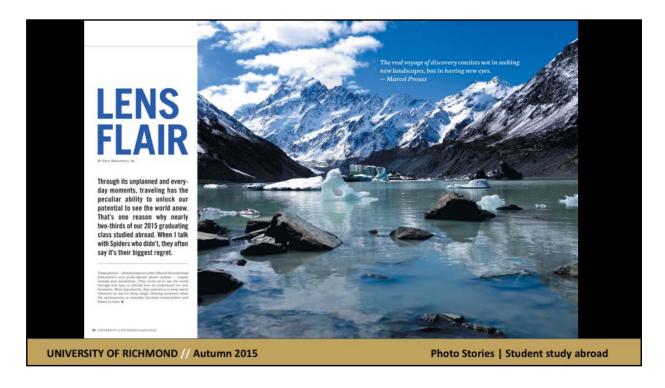


Students take great photos, too! We found this kid on reddit. I troll all sorts of social media feeds to see if there are students taking awesome pics we might be able to use. They are just excited to be published.

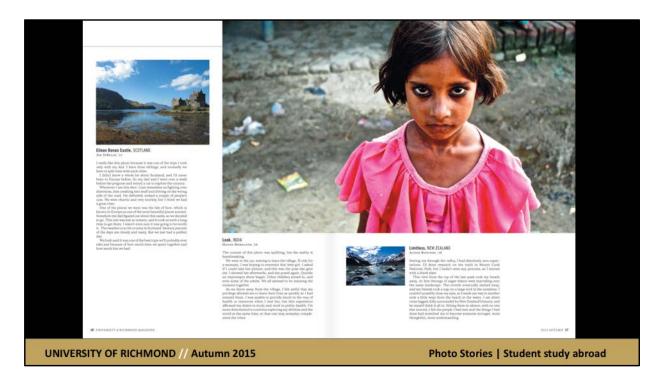




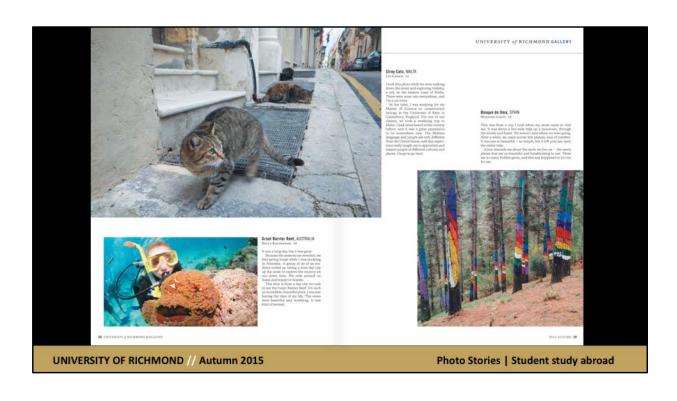


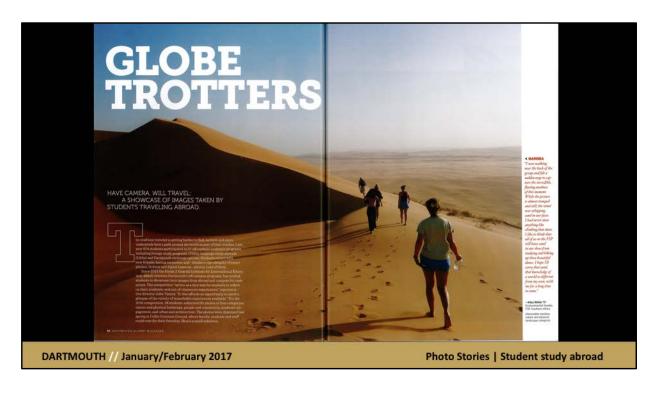


These are all student Study Abroad photos. Incredible!

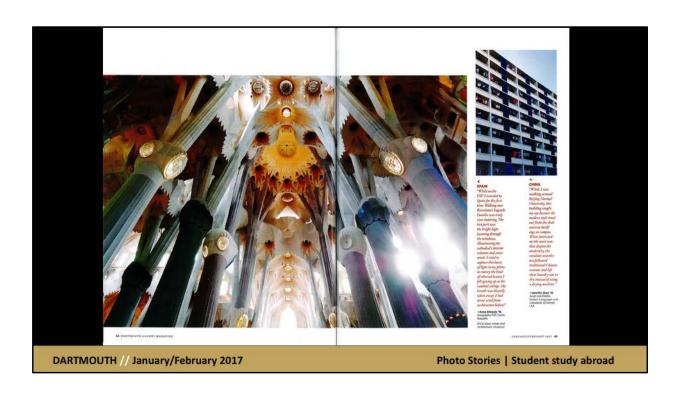


Gorgeous and provocative. Totally free.

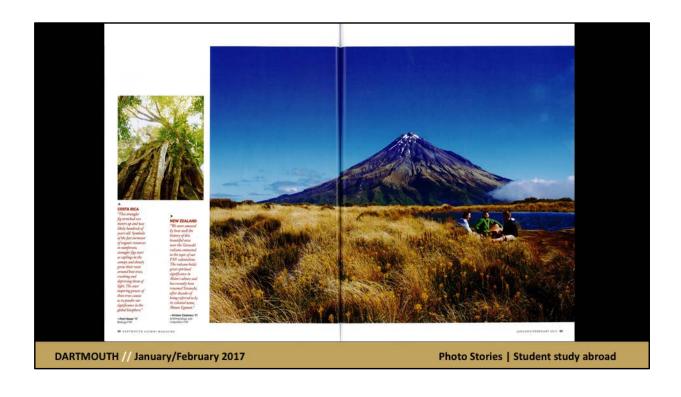




More free pics from students studying abroad



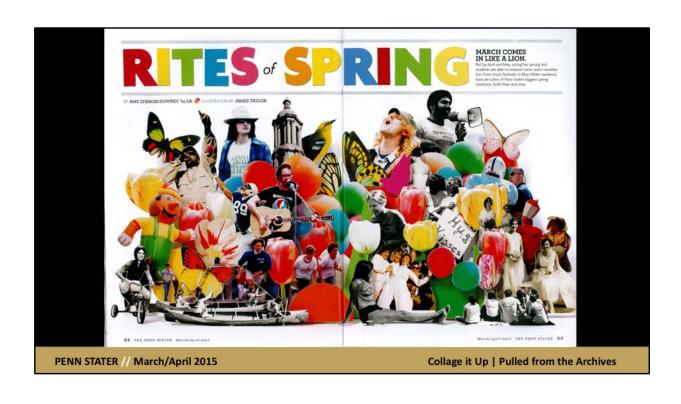


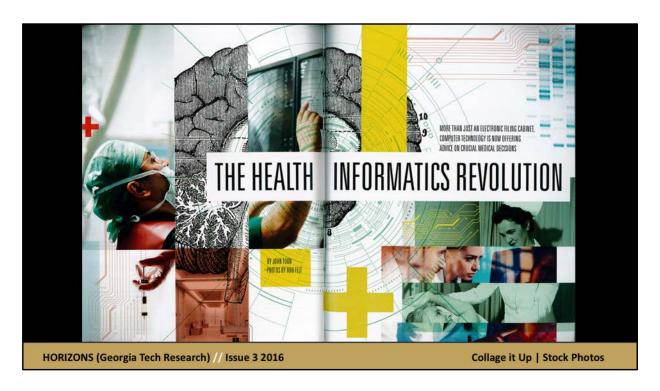


## CCLLAGE IS NOT A FOUR LETTER WORD

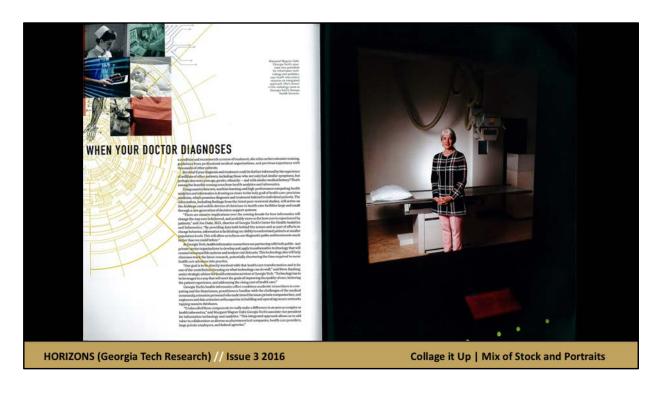


Embrace the craft-made revolution. This retro intentionally bad collage look is back in. This is just a lot of time with photoshop.





Many elements available on stock websites for cheap. Great way to illustrate conceptually challenging topics.

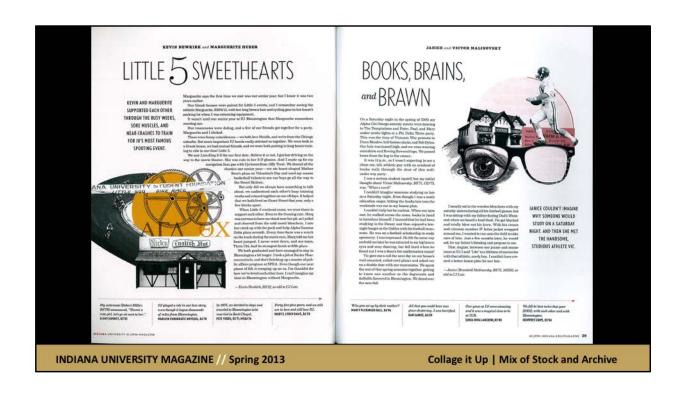


Collage carries through to next spread, with the expected faculty photos following.

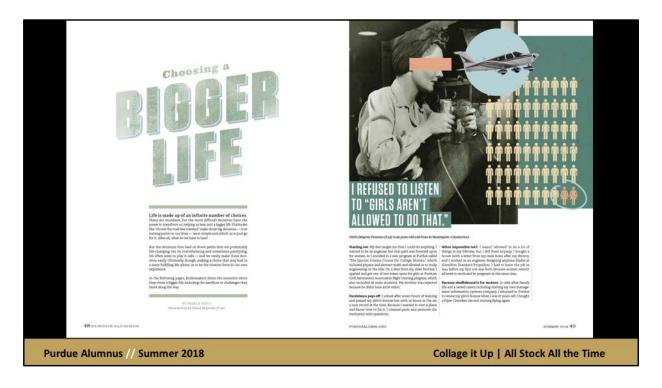


Such sweet little illustrations. Images compiled from stock and archive cost you nearly nothing.







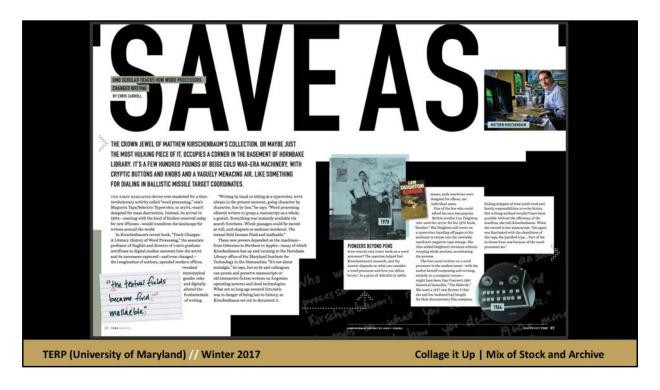


And here's our version of collage a la' stock art.

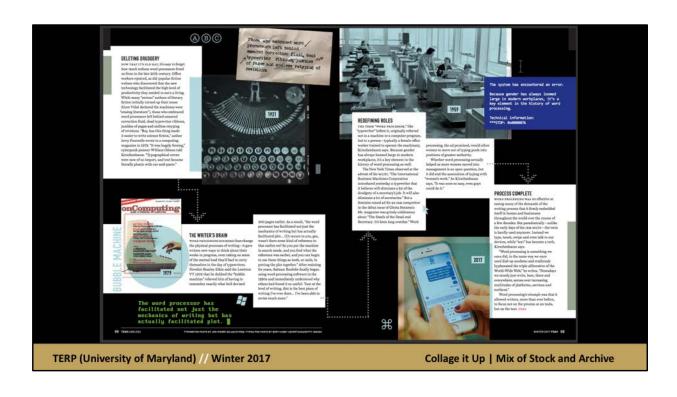


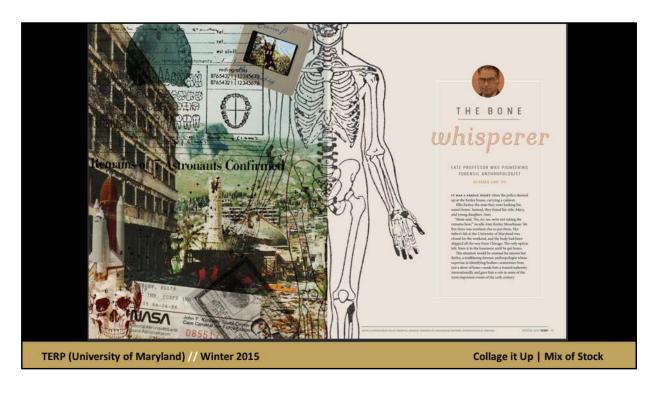






Pre-redesign, Maryland definitely had a bolder style than many alumni mags, but they do an incredible job mixing together content, archival, and provided imagery to make interesting collage based layouts.





Layers are in. You could do this at home.



Altering how the images are presented. Mix of stock and students. Whole is greater than the sum of its parts. I won't say anything about the typography, though ...

## YE OL'ARCHIVE IN A WHOLE NEW LIGHT



What a great idea to pull apart a historical moment/milestone from the film. I want to do this!

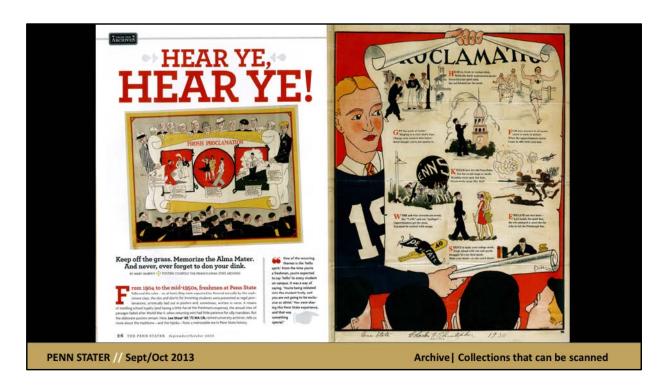


Blowing up this old images and leaving em grainy, actually plays into the nostalgia of the historic story.





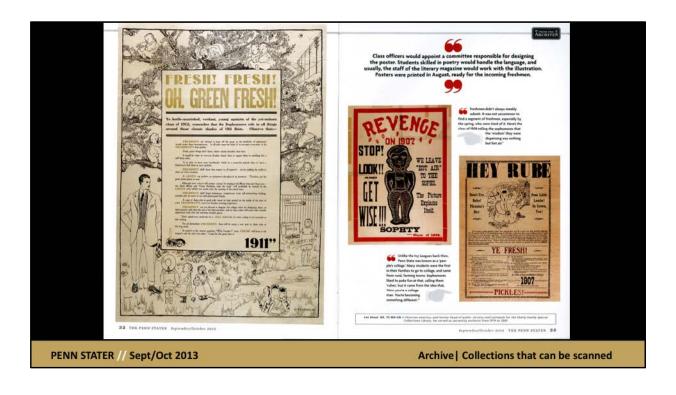
If you saw that pic you would say "we can't use that. It is too low res" depending on the context, you might be able to ... Penn State did.

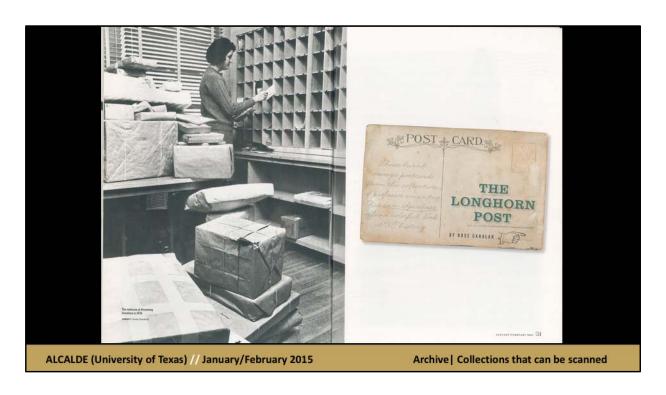


What do you have that you could scan out of archives? Hardly any copy needed so you save money by not paying a freelancer, or time by not writing a huge story.

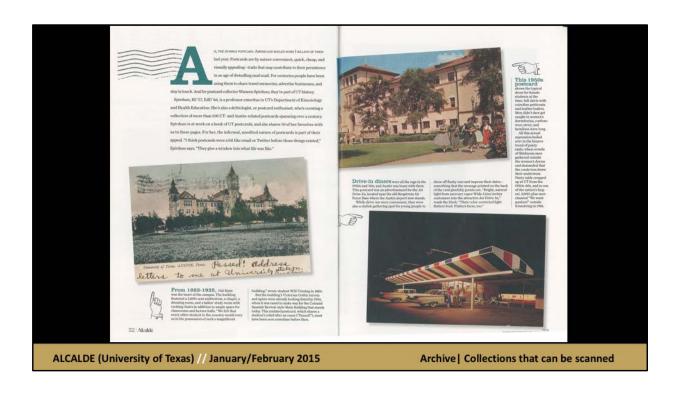


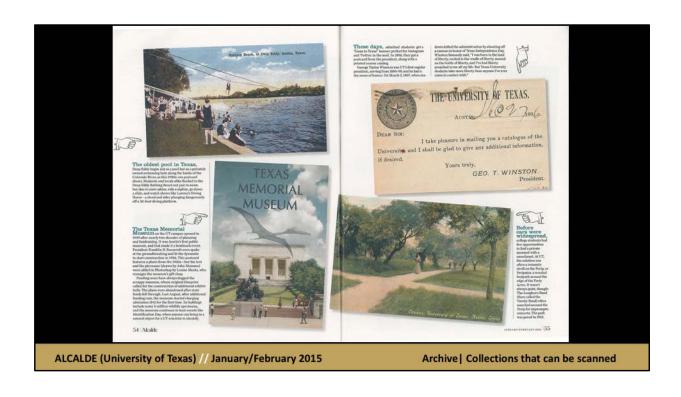


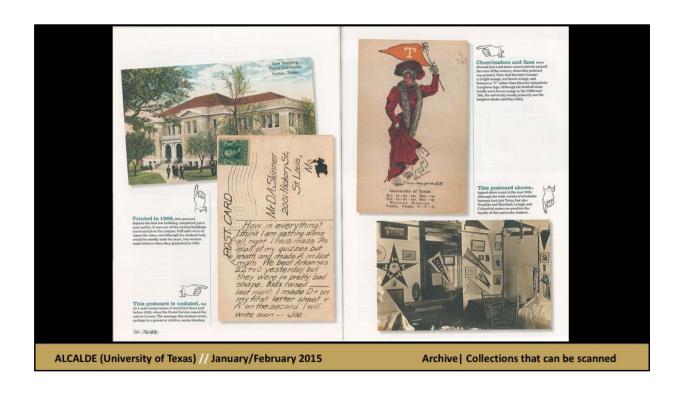




I could find dozens of postcards in the antique stores downtown. History and nostalgia plays really well for our audience. So if that works for your alumni, rip off this idea.

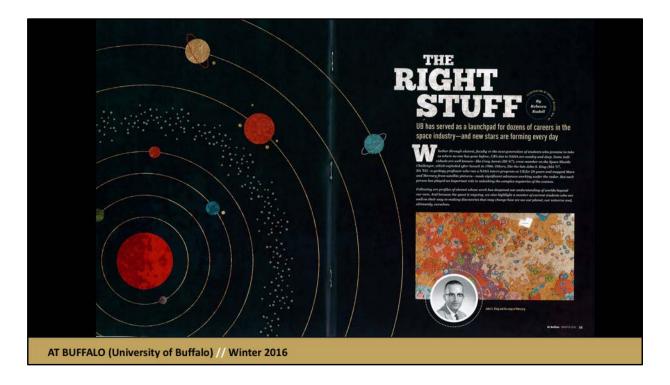








This may seem like a no duh moment for people who've been in the editorial design biz for a while. But this was like taking the blinders off for me. You can use illustrations and photos in the same story!



Sometimes we can do our own illustrations. This is simple! It's just circles! Any designer could do this.

It's whether we have the time to sit and think and dream up the conceptual ideas. If you don't have time to come up with ideas, then you need to hire an illustrator. That is what you are paying them for. Conceptualizing.

And illustrators are super expensive. So don't be afraid to keep looking if you get turned down, find someone who is still building their career, they won't command as much.

Always try to contact the illustrator directly if you can, rather than going through their agent/representation.

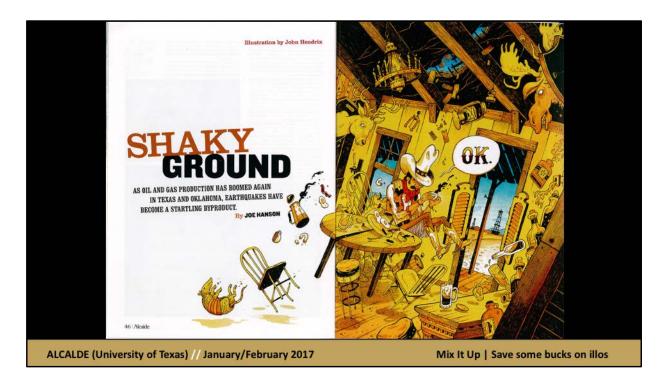
And think of how to use minimal illustration for maximum impact.



Save some money by only paying an illustrator for your opener and then utilizing provided art or less exciting photos within the body of the story. Also, think about how you're breaking up the illustration. This is kind of a full page illustration that uses the corners of the spread. Could you get something like this that covers parts of two pages for a one page rate?



They have the impact of the illo on the opening spread, then move into more expected art on following pages.



Save some bucks by having your opening illo cross over your gutter, but not be a full two-page illo, which would cost substantially more.



Starting with an illo moving into less exciting interior images that could be provided.



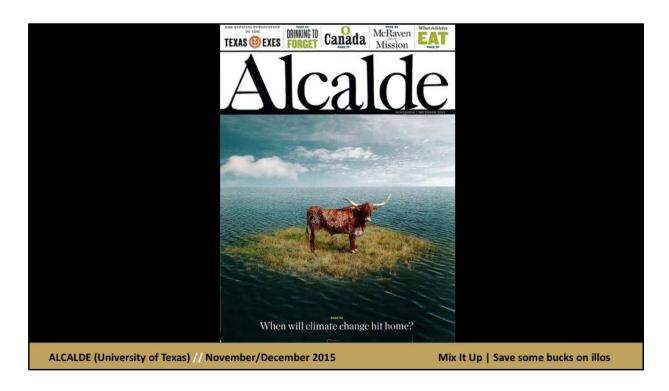
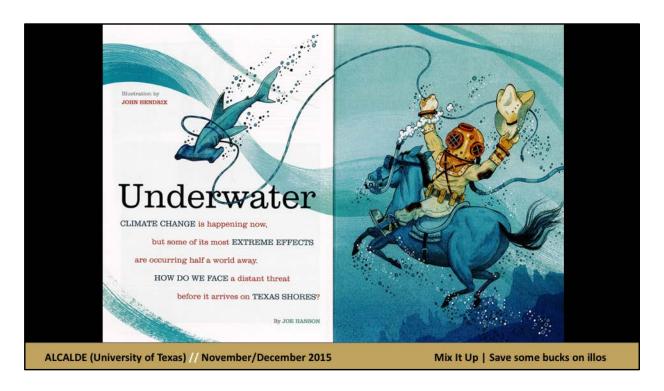


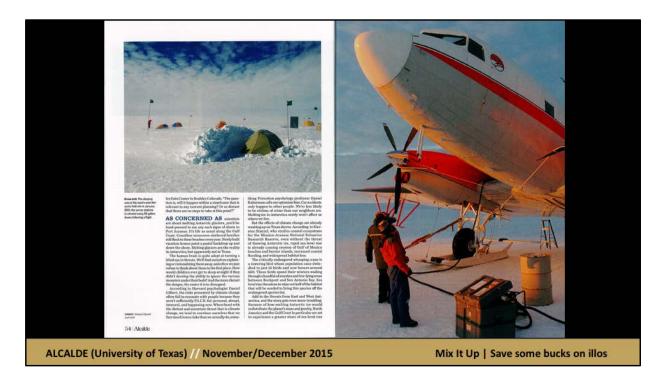
Photo illustration, to illustration opener, to provided photos. And this is a comped photo. What could you comp? Now wait until you see the opening spread for this comp story.



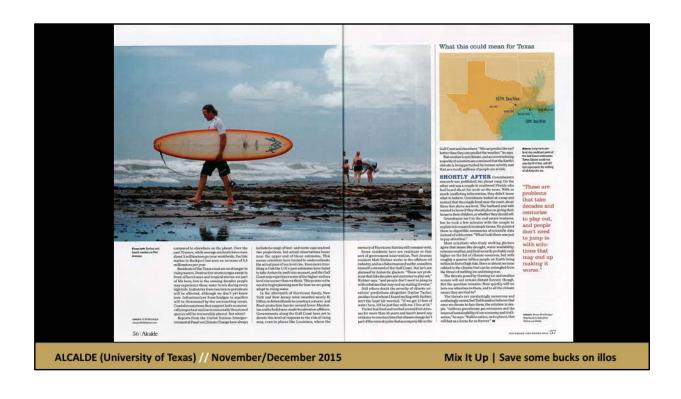
Totally unexpected illo, how fun! And only partly crosses over page.

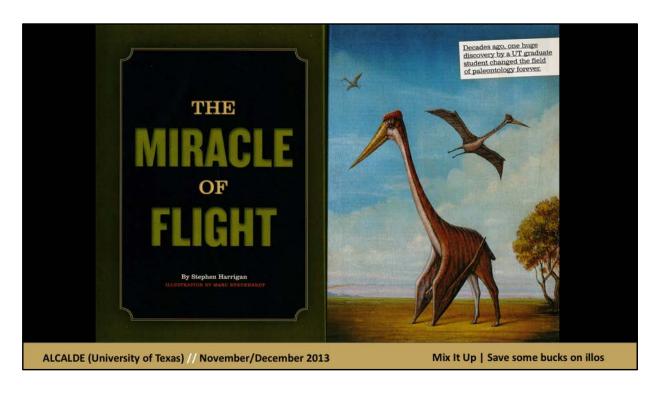


Comped cover, cool illo opening spread, followed by not great pics provided by faculty researchers. All in one story. The elements of cover and opening story were united by their tone, which was a bit whimsical.



Fine pics for interior pages, wouldn't want them opening the story.





Start with an illo, then go to the archival/provided stuff.



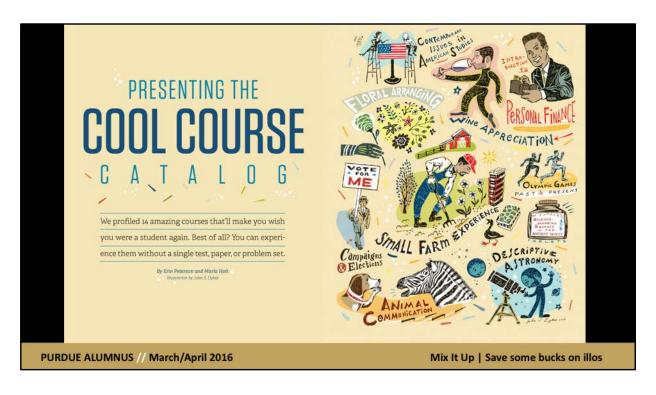
Added some pizazz and uniformity of elements by toning archival photo.





Start with an illo, move into more expected portraits.





Start with an illo, then move into stock photos.





### WHAT 'PACMAN' CAN TEACH US

Tought by Somornho Blackman, English

Root service books control lack Carent Lank and Dist 10 construction to construct the literal and Miscoring, general felty or create and operations into the control literal conlines are interestive, limitation experiences, "lank plant plant that literal proper Caren are interestive, limitation experiences," lank plant proper Care "but in today's general, there in short por a full state. "Experie make a choice, and the rest in today's general, there is short por a full state." Experie make a choice, and the rest of the searches whethigh."

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Wheteling to trains, they write action, develop story boards, and create flow that is that can be desired into a gions. When pools got a creative write a couplete graphics toolers, and as or-incident indiants, they is all creating them different perspectives and have to learn what strengths and flowishmen the rather illinoiphines (bring, "Blockmen page." Which can go they are desired, also not entirely and began gibt to one of things flow or other in perspective in demands.

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## GAMES THEORY

Olympic Games: Ancient and Modern

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But what he did imagine was assertiving even larger than the Garam, called the Chympic Movement. The Movement is a bigger idea about the power of specia to impire a better, more pseatful world." says

Harper's coome tracks the Olympic Genes from their singles in access Greece to their sputnering relaxed in the law spit century their ordey warding years, and their current incurrention as posterial and

becomes powerboom. The class described in any first controversion that were statistical the general follow farmounty used the Bentian Granus to throughout its ball of powers, and Contetor, activity enoughed allowing women to collegate in the Granus. But come min. Rispans and, the Objection of the Granus But come min. Rispans and the single-power of the power in others sentitled for single-power in right. Asset Owner in others sentitled for single-power in the power in the power in the graph of the power in the power in the graph power in the power power in the power

Harper hopes his students begin to understand why the Olympian laws thebeal over time. In spinof two world warn and in many other intervalional invustation, the Games continue: he says. This the largest intervalients offers that has peace and justice



# A GROWTH INDUSTRY

Small Farm Experience

Taught by Stew Hallett, Sorticult

When the Postoria Shooter false year intraturesto or you, one of the very first Unique to needed when a farm comalout, the same time, the university crisiste a new degree program of australia/of book and farming systems. Distring a course that, gave students in abacter experience—and adding in a fire surrour internablys—turned out to be the perfect sery toget the factors up and reasoning.

percess may no get the term up and contents.

Students in Stave Historic course, which is offered in
both the spring and fall, work on empreying that happens
during a seasonal cycle of a result from the previous way
etables and cut flowers. That includes planning for and
electrical content, previous meeting and they repositation,
planning, analyzing, and traveling for discusses and point, irri-

only, in the custor tops that several different disriplies with a amminishing past, pathofoly will steem, and economics. This student farm functions like at ag reflags, he sept, fatholing students for custors an agreements, and economics, and horizoniums. The custor side adds in the knowledge students need to set und runs that of sex showledge students need to set und runs that of sex successible small fairs, should truly through the best fairs and calculated a small fairs, should truly through a sewing restricted to the control of the service of the sex services and fairs, should truly through the services as excluding restricted.

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### 4

THE MONSTERS WE MAKE
Introduction to 3D Animation
Single by Roy Masson, computer graphics technology

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Throughout the course, Hassan also highlights the tiny details of 3D-arymated films that absences true mastery on

for garden colorests.

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In the end, Names wants moderns to gain more than a deep appreciation for animated true-office anadies. 'I want them a come more after one was notify be continued by any

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PURDUE ALUMNUS // March/April 2016

Mix It Up | Save some bucks on illos



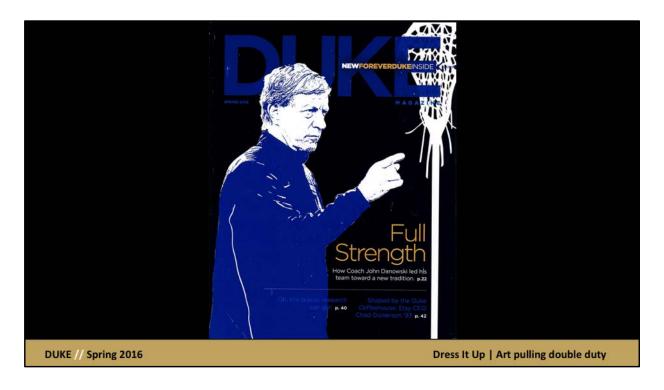
# DRESS IT UP



Add a little color and some bold type, and BAM! This janky old scan makes a rocking cover statement.



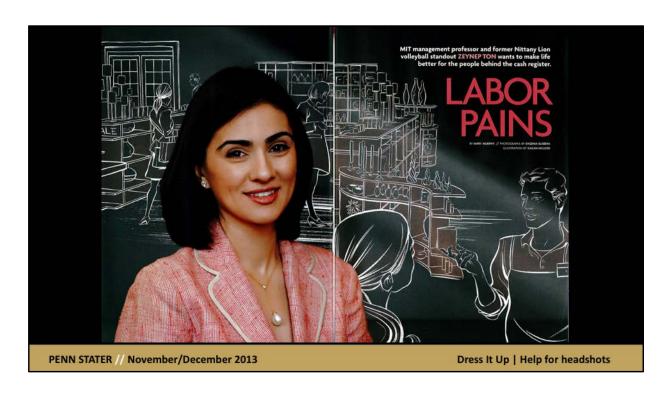
This is an image that Duke has pulling double duty. Used as a photo here, turned this photo into an illo for their cover.



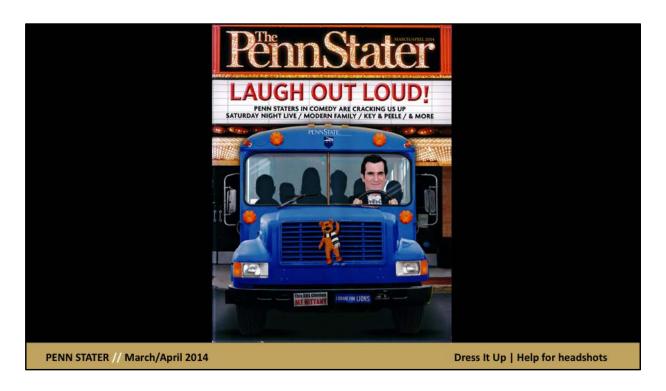
Maybe not the most exciting execution, but think about how you might be able to alter your images to reuse them in more than one place in your mag.



An application like this could easy be used for a boring headshot. Could be layered with a stock image.



An application like this could easy be used for a boring headshot. Simple doodle drawing in the back.



You could totally add some fun pizazz to a collection of boring old faculty headshots. Just make them into bobble heads, Use photo illustration to create new environments. Can you imagine something like this with areas of study/expertise?

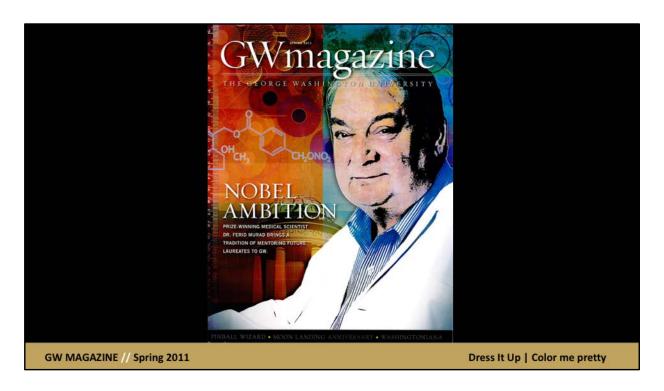


A lot of quality time with PhotoShop.





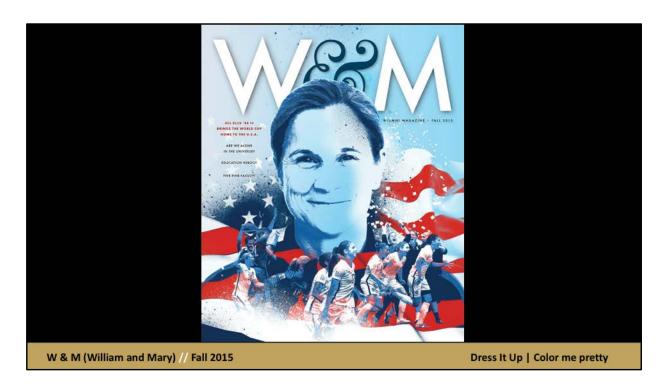




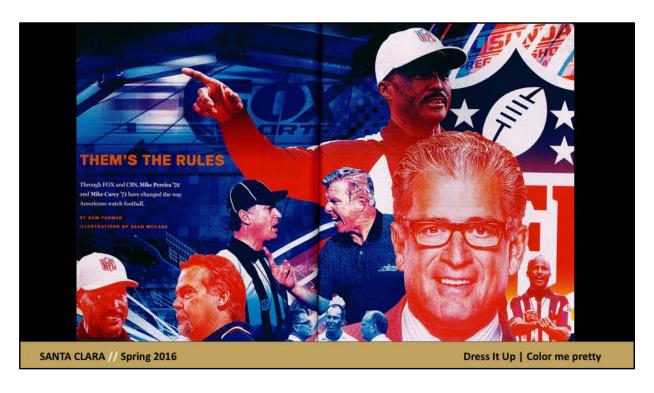
I have had this in my pile for a LONG time. The sticky note sticking out of the top has faded! Good use of visual texture, combining graphic elements, crazy colors to make something out of a provided photo.



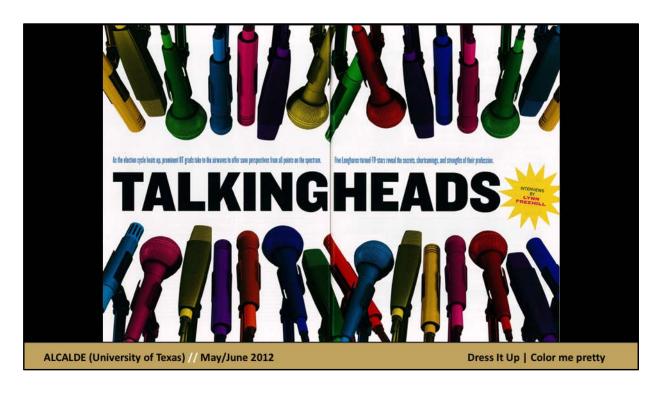
Not sure what to do for your headshots/provided photos? Give them some color! Everyone is instantly united.



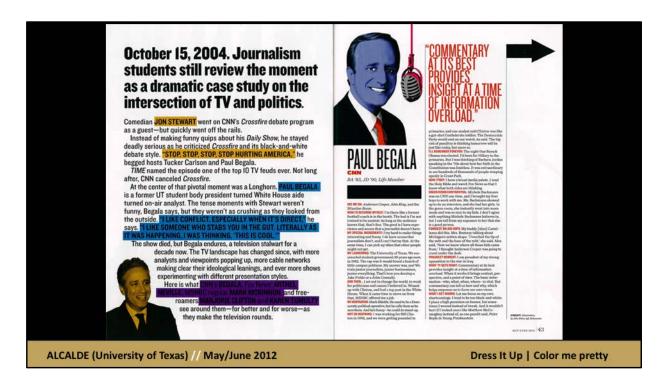
None of these elements alone is very strong, but you throw them all together, and you've got a cover. Good choice to tone down the blue so it's not so over-the-head patriotic.



Crazy colors. Visual cacophony. Totally plays up the shouting and passion around sports commentary.



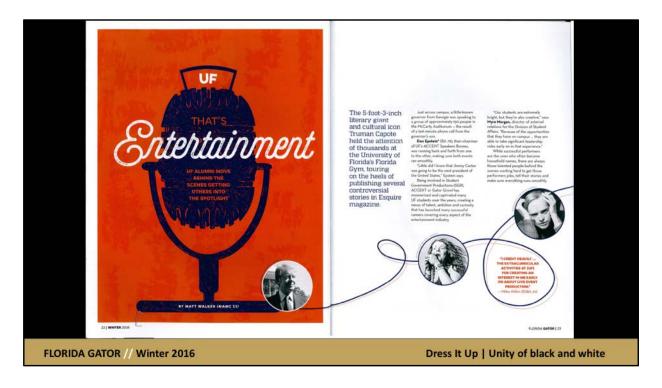
Stock images colorfied



Bold color choices. You can't make someone PURPLE!!??!?! Yes, you can!







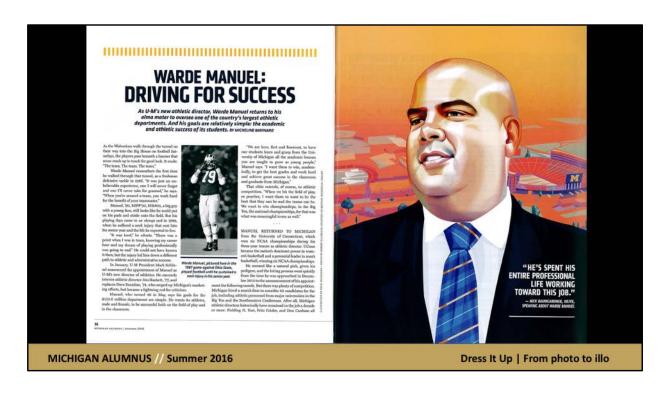
Simple repeated graphic, headshots all uniformly black and white.



Crazy duotone image way more interesting than black and white.



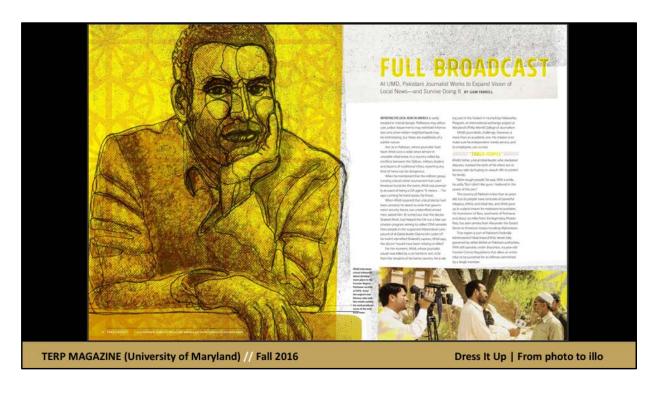
If you HAVE to have ads in your feature well, this is the way to do it. A nice full pager at the end of the story. Compromise.



Don't have a great headshot? Or don't have one at all? Make an illo out of it. This one is stylized.



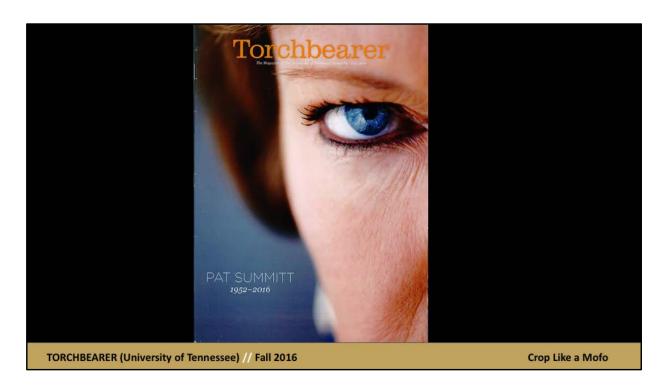
Loose watercolor approach



Crazy artistic

## CROPLIKE AMOFO

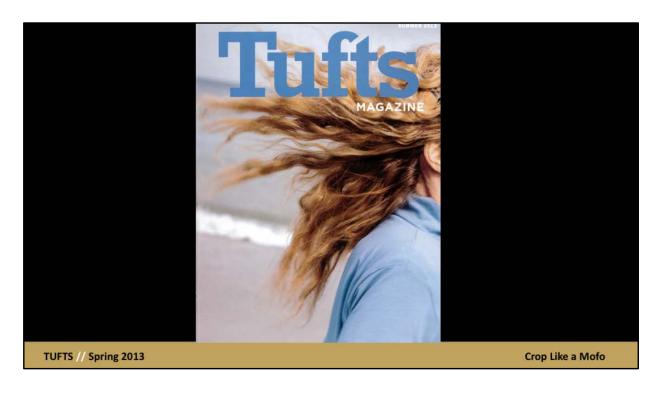
Okay photos can become good, and sometimes great, depending on how you crop them. Is there a piece of the image that on its own is more interesting than the entire thing? Focus on that!



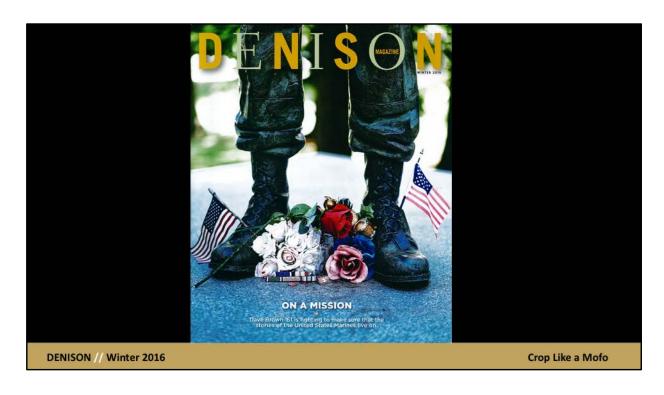
BAM. The photographer actually shot her whole face. What a great choice to crop in. Think of the HUNDREDS of photos they had of this long time coach. Cutting down nets, yelling from the sidelines, in a huddle with players ... all the images you'd expect to see. But on the cover, with a smart crop choice, they deliver something totally unexpected.



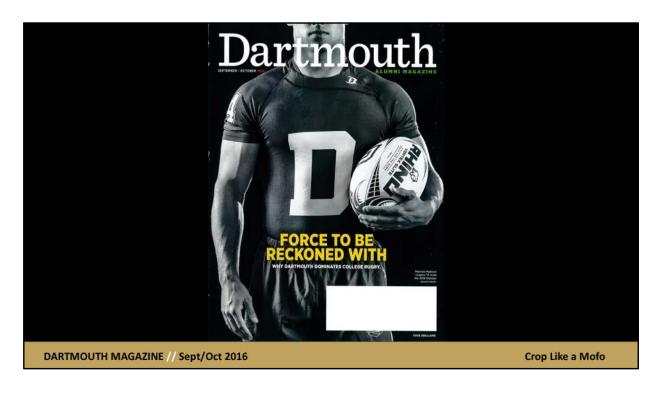
Mother Teresa is sitting in a chair, but the photog crops to the lap. Dramatic.



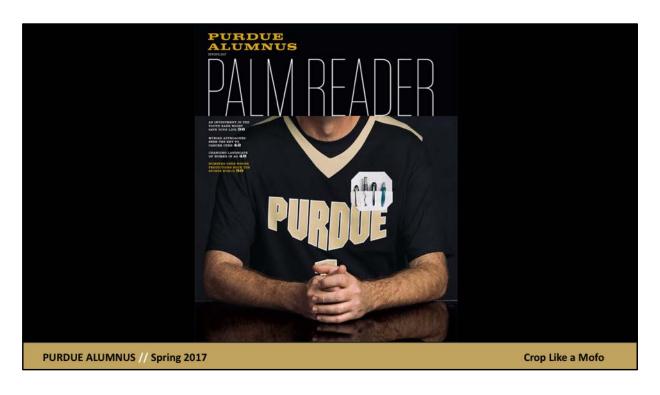
What the living hell is this? Running off the page? No coverlines! The full photo is just some chic running on a boring gray street. This crop is so compelling. Who is she? Where is she going? I want to know.



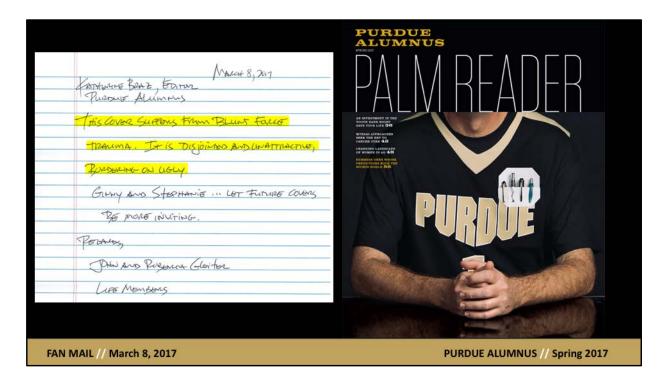
I think we should show more feet. Feet can be more interesting and more indicative of personality/emotion than faces, especially when a subject is not comfortable in front of a camera.



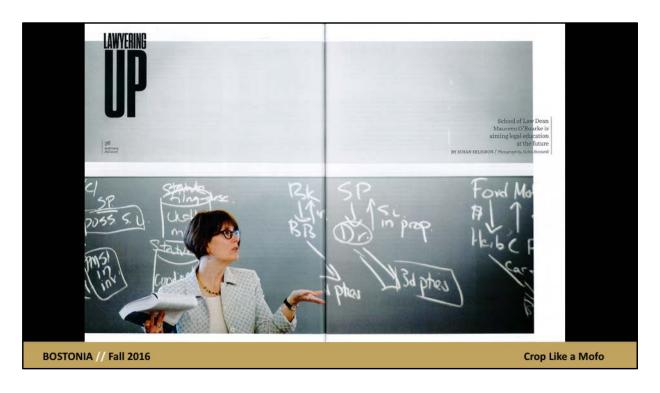
Off with their heads? It's can be really interesting when you don't show a face.



But is it okay to cut off someone's head? We think so! One of our recent covers. This alum tweeted that we got his best angle — decapitated!



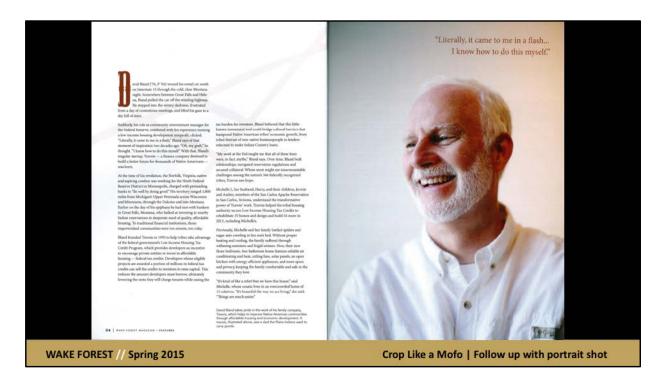
I thought this was a bold choice. But you know who didn't? John and Roberta Gleiter, life members. Who tore their cover off and MAILED IT BACK TO ME. The bolder the choices you make, the more fan mail like this you get. But hey, they're looking at it. They're engaging with the publication. You cannot let one complainer hold you back. That happens all the time in academia. You can't please everybody! No one was hurt in the making of this cover.



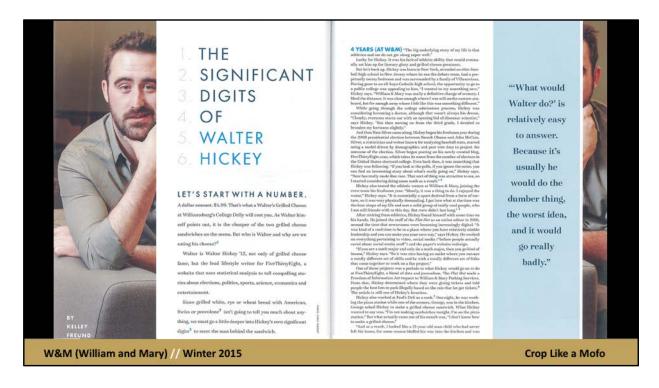
Blah photo made more interesting with strong crop. And it plays well with the headline. Excellent example of design and editorial working together to enhance the spread.



Feet! So much more interesting than the run-of-the-mill portrait on the next spread.



Meh. At least he's not looking directly at the camera.



What's that? Cropping across the spread? Is that even allowed? W&M says so.



Mind blown. Can't tell if he's coming or going. So great. Such a simple, but important choice. Push yourself! Don't go with the obvious choice.

## NON PEOPLE COVERS

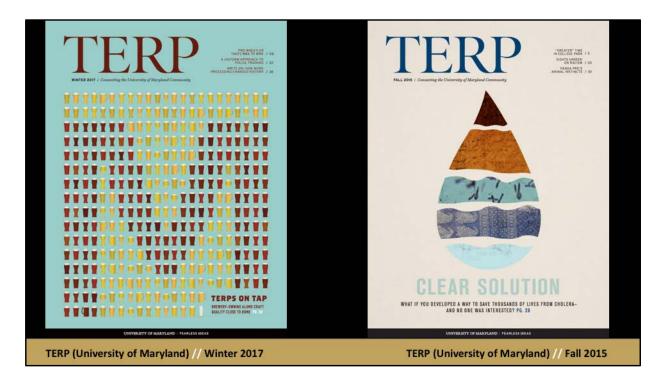
We didn't set out to do this, but we have definitely been running fewer people on our covers. And this seems to be a trend throughout the alumni editorial mag world.



Image on the left carries through in more cookies inside. Bolder choice than portrait shot, and more newsstand worthy. Image on the right could be stock art!



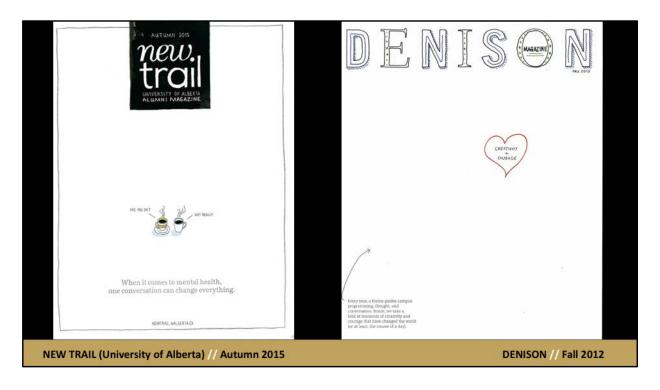
GA Tech does a lot of nonpeople covers. Could be stock art on left, could be taken with an iPhone on right.



TERP does nonpeople covers all the time. These both could have very easily cost nothing extra from the art budget.



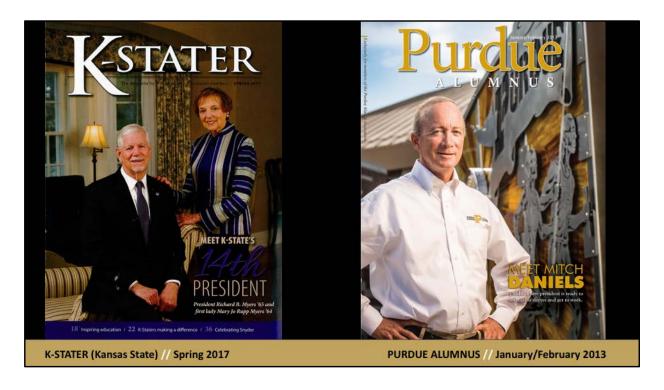
Tufts does nonpeople covers frequently and quite successfully. These are both simple executions, but the conceptualization is epic. And communicates everything you need to know about the story without any coverlines.



Doodles. So simple! So dramatic! So much white space? Not a draw-er? You could draw that!

## EL PRESIDENTE

The cover we all love to hate.



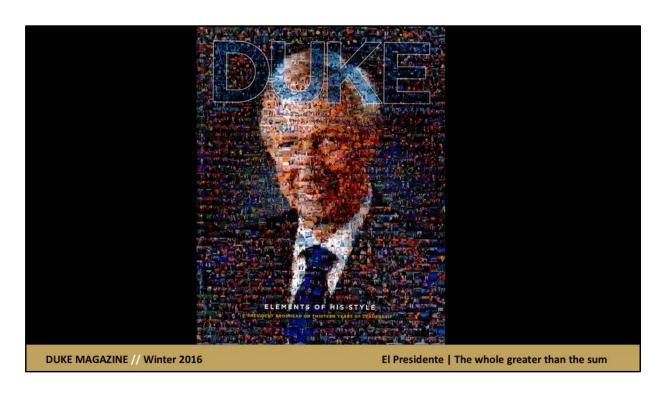
Sorry, K-Stater, this one just happened to land on my desk when I was pulling together this presentation. Definitely not the only offender. This is sadly, not an unusual type of presidential photo shoot gracing an alumni mag cover. PLEASE DON'T LET THIS BE YOU!

We didn't do much better, with a white guy in a white shirt staring down camera. Expected.

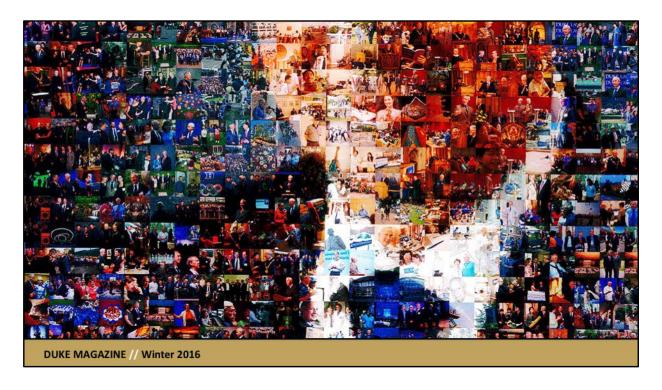


Nebraska gets up close and personal. So close I can see his pores! Help an old guy out, if you are going to do something like this, give him a little airbrushing.

Penn State fares only slightly better with an off-camera glance. Hardly groundbreaking.



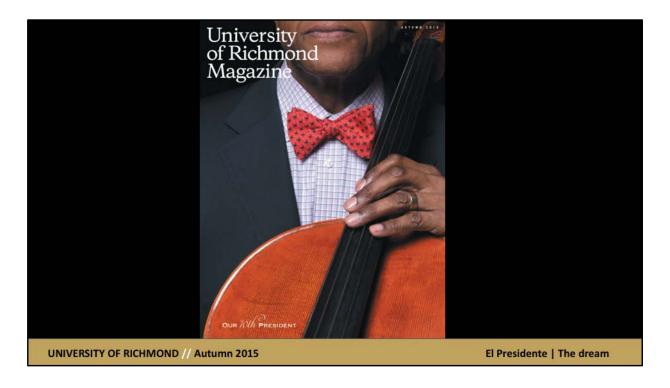
This would take FOREVER. But it certainly is more interesting.



A closer look at this grid of pics.



Here's a look at the inside spread. Sometimes more is more. A lot of times a bunch of photos on a page ends up looking cluttered and disjointed. But I think this actually works because it almost becomes a visual pattern. Great use of mediocre pics, none of which would be terribly interesting standing alone at a full page.



This cover has EVERYTHING. It won a gold in the 2016 CASE Circle of Excellence Awards. From the CASE Awards website:

"This cover photograph accompanies a feature on the arrival of the institution's new president. The approach offers a fresh take to this common subject, using details to introduce the story of who this person is. The photograph conveys a formality that is part of his personal style but is still warm. The photograph invites the viewer to engage with the subject and take a closer look, while preparing readers for what they will learn about him in the feature story inside the issue."

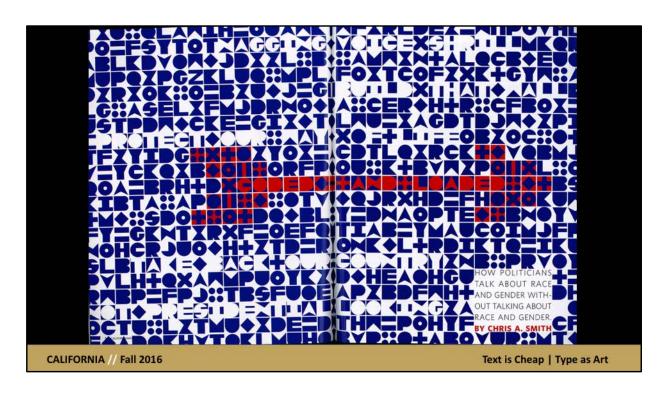
Look at everything this cover tells us about this man. He's African-American, he's married, he's fun (bowtie), he's bold (mixed patterns), he's a musician (that reads cultured), and he's the type of institutional head whose ego isn't so big that you're required to show his face. He's a man of the people. He's a collaborator.

I hear you, THIS WOULD NEVER WORK at XXXXX. I know. I know. But could you at least photograph them in an environment or with a prop that speaks to your excellency's interests, hobbies, or personality?

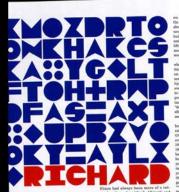
## TEXT IS CHEAP



Nothing but text (and a few stock art images)



Bold and blocky! And fonts are free. Love how they changed it just a bit and can read hidden messages within the type.







CALIFORNIA // Fall 2016

Text is Cheap | Type as Art

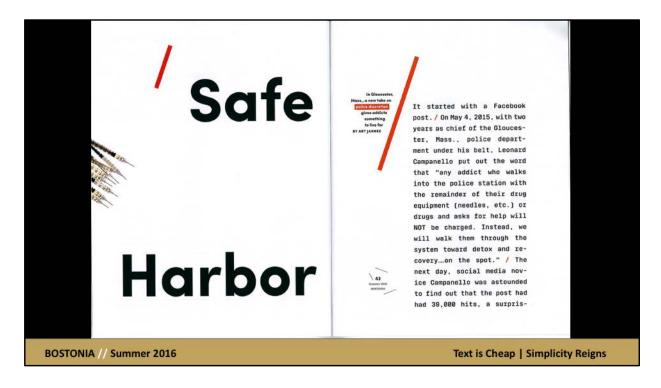


Same issue of California mag. Extruded text as art. They must have really killed their budget on the cover illustration.



MOST OF THE WORLD IS NOW RICHER, BUT THE "BIGGEST LOSERS" OF THE 21ST-CENTURY ECONOMY INCLUDE THE WORKING CLASSES OF RICH COUNTRIES, WHOSE INCOMES HAVE STAGNATED OR ACTUALLY FALLEN.

Text is Cheap | Type as Art



Simplicity reigns. So much white space. Elements beautifully placed. Such balance.



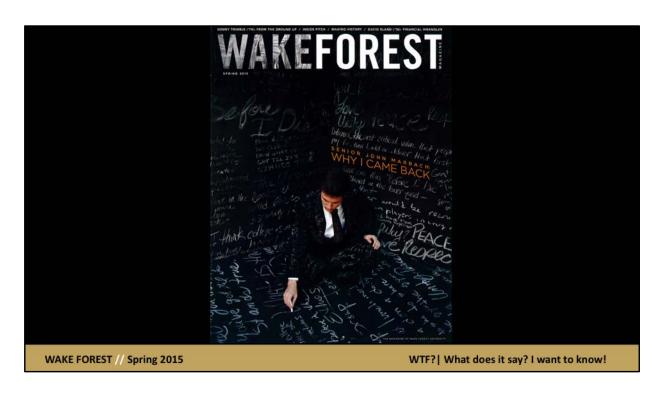
All words all the time.



Words out of icons.

## WTF? I DID NOT EXPECT THAT

One way to elevate your art direction is to push yourself to be bolder. Do something that doesn't make sense. Do something that will have readers going, WHAT?



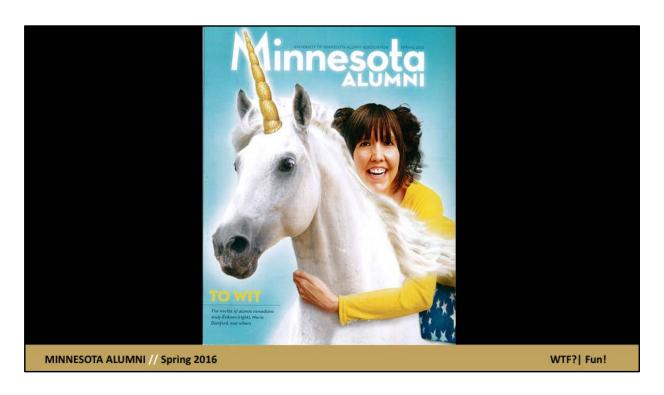
Crazy cool idea to turn a portrait on its head. How can you do portraits differently. Do you always need to show a subject's face? What are those words? Why did he come back? I am intrigued.



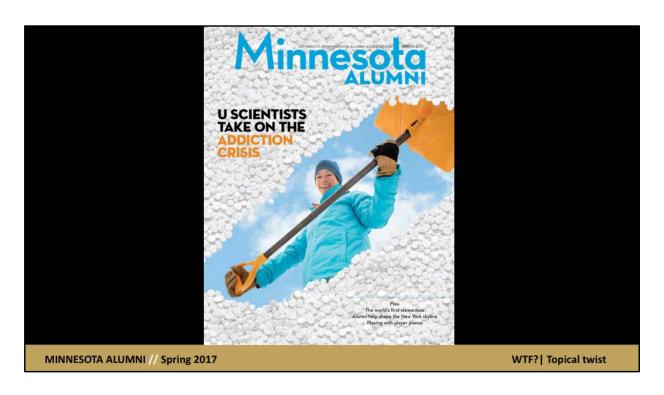
Carried through to the inside. So much more interesting than showing his head. Save that for another spread.



Minnesota has been doing some really interesting covers since redesign. What a heroic image. Cool cool cool.



I have no idea what this means. But don't you want to open that? This is like joy delivered to your mailbox. This cover just makes you smile. Imagine delivering JOY to your constituents.



Great tie in to the sense of place. Totally unexpected way of representing drugs. Surprising and delightful.



Continued inside. Some nice photoshop work.



Photo illustration. Super cool idea.

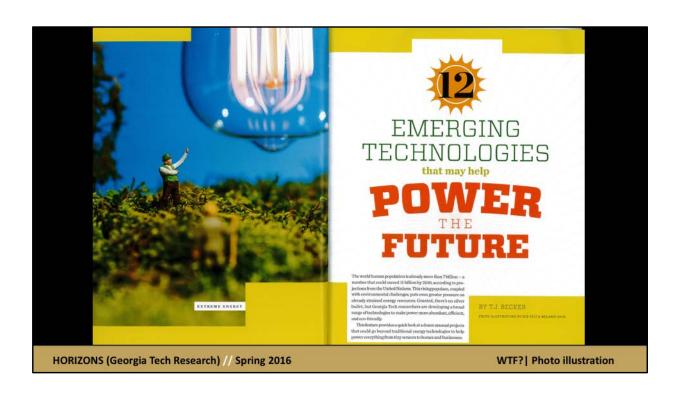


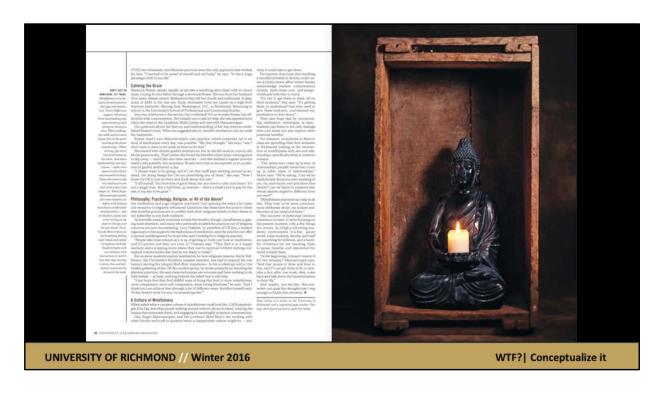


Photo illos only continue to second spread, then moves into faculty shots.

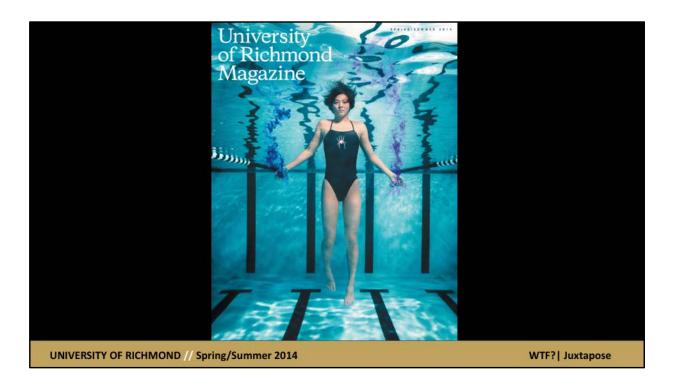


All in one set up, minimize photo time. Conceptual. Don't always have to show photos of the people who are quoted.





So incredibly elegant.



What is going on here? I have no idea, but I want to know.

How is she holding her breath?

Why are there no bubbles coming from her mouth and nose?

What is coming out of her hands?

What does it mean? What am I supposed to think without any coverline copy telling me what is happening?

So many unanswered questions and I am dying to flip inside to find out ...



And this is where that cover leads. To football players in an art studio. WHAT IS GOING ON???

If you're going to do a shoot, don't just phone it in.

How fun to put athletes all decked out in unexpected settings.



What a great tie in to her talents as a dancer and her biology major.

This took some scouting. Scouting is necessary to plan and execute the shots you want, rather than showing up and seeing what happens. There is artificial or natural light, or both! Either way, it took planning to make that happen. All that stuff on those shelves, they might have put it there. Even the Einstein poster could have been planted for this shoot. Don't be afraid to create your environment.

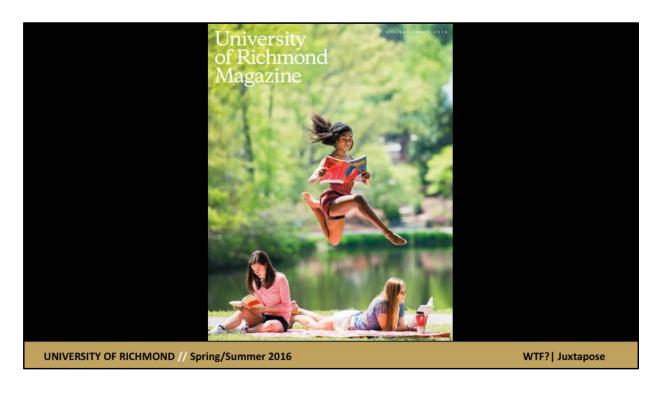


More cool mashups with clearly curated shots.

Turns out that cover student is a swimmer and an art teacher major. Neat.



Football players in art room? Why not a musician in the locker room.



This is nuts! She appears to be levitating. I am intrigued.



In the rain? In the MIDDLE OF THE STREET? With a GREEN LIGHT? Aren't there cars coming?

Completely unexpected. Completely exciting.

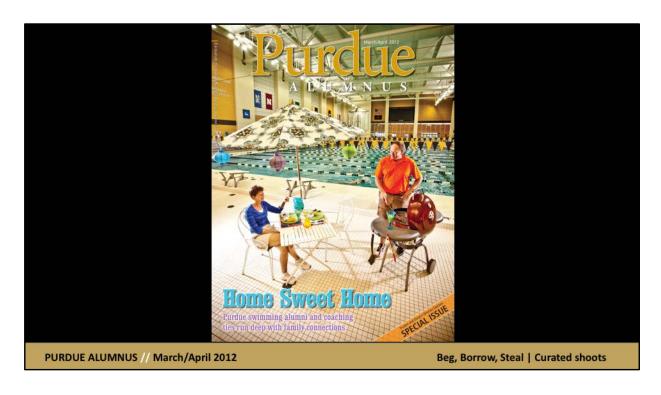
And it's an alum shooting, to boot. I wonder if they got these pics for free?



More interesting juxtaposition. This was their cover story and it's not a feature article, just a four-page photo story in the front of the book. Are you allowed to do that? Richmond says so.

## BEG, BORROW, STEAL

We've been trying to pull off more curated, epic photos shoots over the years. Here, I will walk you through some of our early flops to our recent successes.



Our first attempt at an epic photo shoot. That's my grill. That's my friend's patio set. We loaded it all up into a truck and carried it onto the pool deck on a freezing cold February morning.



The story was about how a bunch of the swimming and diving coaches were also on the competitive swimming and diving teams as students. So we wanted to show how they were a family. Hence the familial scenes on the pool deck.

My rug. My lamp. My coffee table book. My remote control. Graphic designer's couch. Coffee table from our office.



Graphic designer's bistro table.

This was pre-redesign, so ignore everything else! You're only looking at the photos!



ROSS Y

PURDUE ALUMNUS // March/April 2012

Beg, Borrow, Steal | Curated shoots



This one looked SOOOOO much better in my head. It was a SWELTERING August night. Everything went wrong. Clothes picked out at costume rental shop were given to someone else, fog machine didn't work in the humidity, I tried out a new photographer (WHAT WAS I THINKING?) and to top it all off, both the magazine editor AND the graphic designer were both on maternity leave that summer. So I was literally doing EVERYTHING myself.



And it totally showed. Not the best execution. Le sigh. But you get where I was going with it, right?

This prof studies popular media and the obsession with ghosts, vampires, zombies, supernatural. So we thought we'd shoot him in the oldest graveyard in town like he's hunting a specter. Faculty can be fun! Be brave enough to pitch your crazy ideas. They might go for it.



Meh. Not as epic as I hoped it would turn out.



Get crafty! We washi taped these mortarboards, and had about 20 members of our staff dress up in caps and gowns. Set the camera on a tripod and just kept moving everybody into new rows and comped the whole thing together. Not the exactly vision I had, but it worked.



Borrowed the flag from the committee that puts on our community Fourth of July celebration. Shot on a weekend in a high school gym.

The old school desk and vintage school books are mine. I live in a veritable prop house. I have all kinds of cool old stuff in my house. That might not be you, but you know that person. Make friends with them, inventory their living room when you go over, and ask to borrow their stuff.



The Indiana Teacher of the year, an education grad, who is blind and uses a guide dog, was one of four finalists for National Teacher of the Year.

The magazine was going to mail right around the time of the announcement, so we had to be ready with a cover in case she got it. The cover art turned out GREAT.

... And she didn't get National Teacher of the Year. So we never used it.



And we ended up with this wanna be GQ cover instead. Our final cover before the redesign.



Lot of time to put together, but really cheap. Stalked people in the student union and asked to take pictures of their fists. Then had to send out an all building e-mail to ask to borrow about 40 phones. No small feat! People are hesitant to be parted from their phones, even for an hour. Texted each phone a fist.

Then the screens kept going dark with screen savers, so we had to keep waking them without toppling the entire display down. Ugh.

Propped them all up on a spice rack type thing, and bam! Got a lot of letters over this one. Created a lot of hoopla. And you have to consider the source. We're a land grant school in a Midwestern state with members that are mostly old white guys.

It's one of the proudest things I've ever done. We effectively communicated the role social media plays in the activism of current students.



Story about all the family heirloom crap Boomers have collected that Millennials don't want.

All of that came out of my house except for the sampler. Bought that on etsy for \$40. Now hangs on my office wall.

Here's a little secret. Sometimes if I have to buy a prop, but we don't really "use" it, I will return it for a refund. Like that shiny aluminum trash can. Shhhh! That is our little secret.



One of the most epic shoots we ever did. Required a lot of coordination. Grinching to all these households to pile up toys. But all that stuff came from friends and colleagues. That book shelf is from my attic. The work bench is my husband's. That's my pound puppy on the shelf. I drove to a farm a few miles south of town to borrow those old apple crates. We wrapped up extra boxes laying around the office to serve as presents.



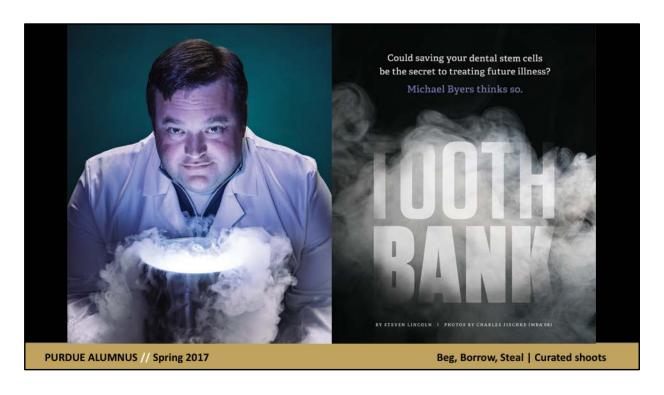
One carload full of stuff I grinched. Imagine this from about a dozen different households.



Shot upstairs at a bar. In the corner. Wanted the cool worn wood floors.



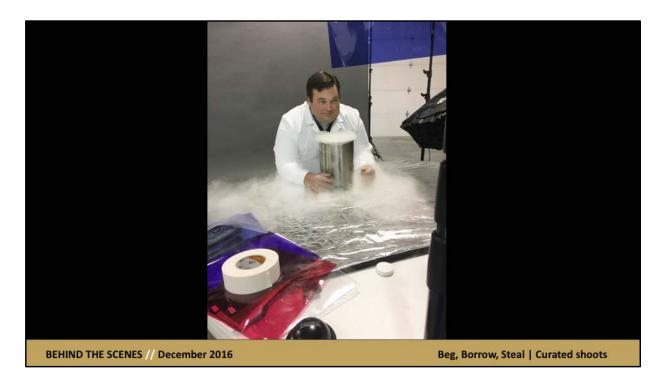
Final result. Did have to rent the Santa for \$125. But that was the only additional expense.



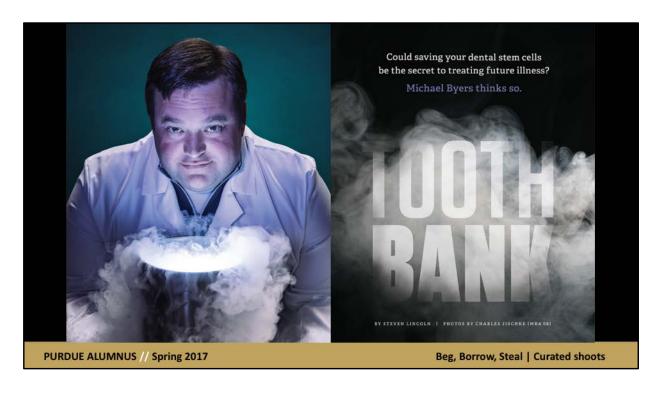
Cryo guy. Trash can, dry ice, cut a piece of screen fencing to create a grate to place over the bowl of dry ice so we could have a light down in trash can.



Set up in Cryo guy's freezing cold warehouse on a December day.



He'd blow on it and it would smoke up.



Final result.

## GET CRAFTY

I make a lot of stuff for photoshoots. Whenever possible we try to make something "real" but when that doesn't pan out, we have a saying. "Fix it in post!"



Same story about Millennials not wanting their parents' stuff. That includes photos. Boomers have all these family photos on their walls, and younger people save everything digitally. So we wanted a conceptual way to illustrate that transition of personal family archiving.

I wall-papered that wall. It's just an MDF board with wall-paper on two sides.

I originally planned to tea-stain the wall with an interesting frame shape, but we ended up having to do it in photoshop, because ...



It was a total pintrest fail.

Good thing I wallpapered both sides.



Handpainted this ball for a photo we didn't even end up running on international athletes.



Beat up two apple boxes with chisels, hammer, and chains, then stained them to use for many photo shoots. Much more interesting vintage look. I've done this with pallets, too.



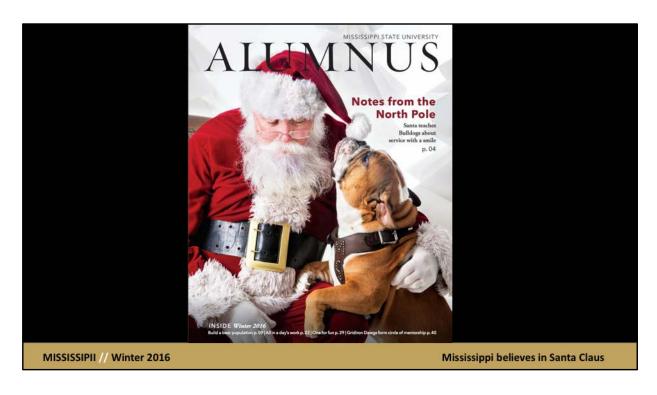
Spray-painted this bad boy gold for a Rally Line shoot.



This was for a story on stuff made by Boilermakers. Piled all this stuff on a white sweep and recruited a few coworkers to serve as hand models. If only I had noticed that the shopped in bees don't have consistent shadows. Grrr.



This was our cover shot plan for the STEM toy story. SLAM DUNK! Until the CEO saw it. Santa wasn't relatable and would disenfranchise readers. So ... plan b.



I was amused to have this arrive in my inbox! Mississippi State believes in Santa Claus, but Purdue doesn't.

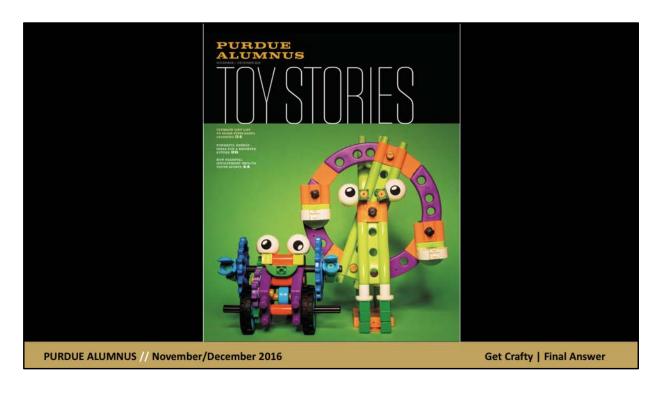


So then we tried having this high tech STEM toy crawling out of the present, looking like it busted through the edge of the box. Shredded up tissue and paper. Wasn't working.

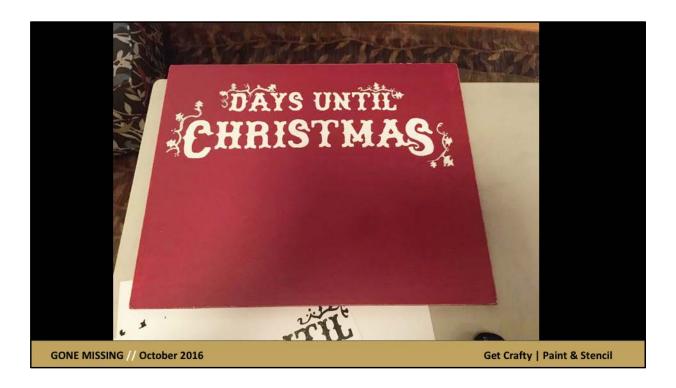


Maybe just the toy? Maybe we weren't looking at the right toy? It doesn't really read like its active or a robotic animal. Was I too focused on the gecko?

Red is tough for us because of our neighbors to the south. I'm forbidden to do a Crimson cover, but this red looks too much like blood.

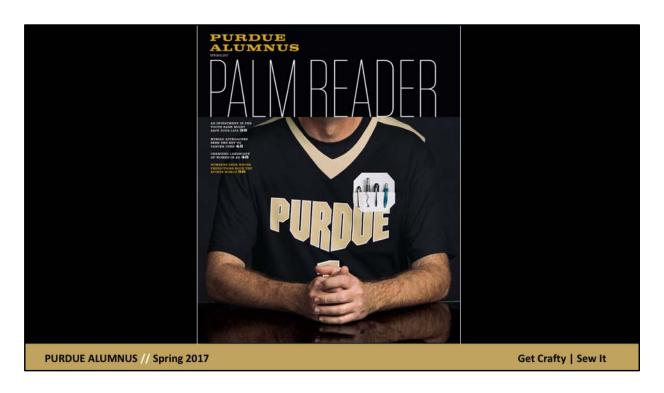


This was the cover we ended up with. The eyes gave it some personality. In the end, it's a more interesting cover than the Santa idea. Sometimes it's about letting go of things you really love to make way for something better.



Did a paint and stencil job on this cute little thing (setting type in illustrator and then cutting it out with an X-acto knife to use as a stencil) it was going to have the numbers 48 on little pieces of wood on hooks below, because that was about the number of days before Christmas when these issues would hit mailboxes. But ... we got to the shoot and COULD NOT find my stupid hand-painted sign ANYWHERE.

Turns out I put it on top of my truck and it it blew off and never made it to the photo shoot. It was found by colleagues a few days later on a bridge. Now hangs on my wall all muddy and covered with tire tracks. Le sigh.



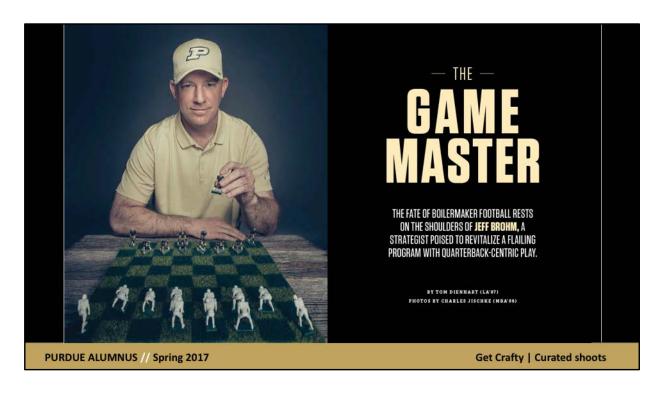
That pocket square was made out of a piece of vinyl and we had a mom sew a fake pocket slit in the jersey. Moms are often willing to help! And moms don't charge a thing!



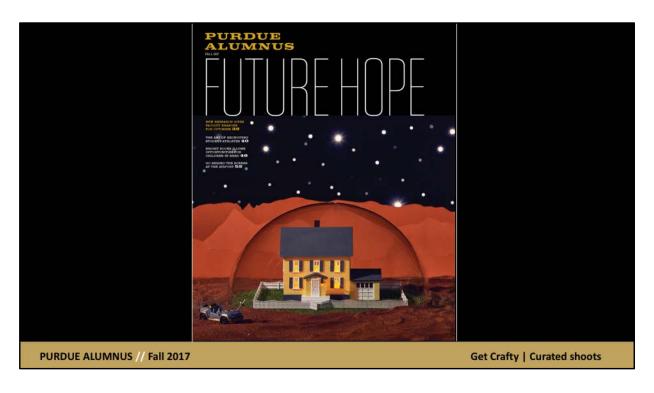
Behind the scenes pic shows the set up for our new football coach cover. We built the table out of barnwood and a simple plywood base



My team hand-painting the little football figurines. There was a sale on the San Diego Chargers cause they were moving cities. We cut out a square grid of paper to use as a stencil to spraypaint the grass, which is model railroad scenery grass.



How the final shot turned out. Epic. I was so excited to not have a football coach holding a football or standing on the football field.



This cover was for a story about researchers hopes' for the future. One of which is living on Mars, so we built a fun photo illustration for the cover.



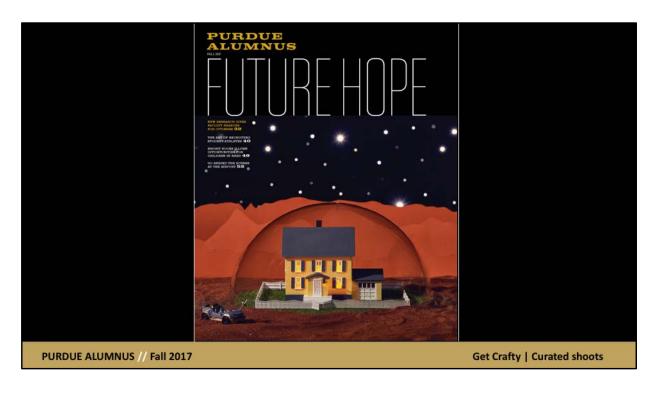
Turned this MatchBox car into a Martian rover.



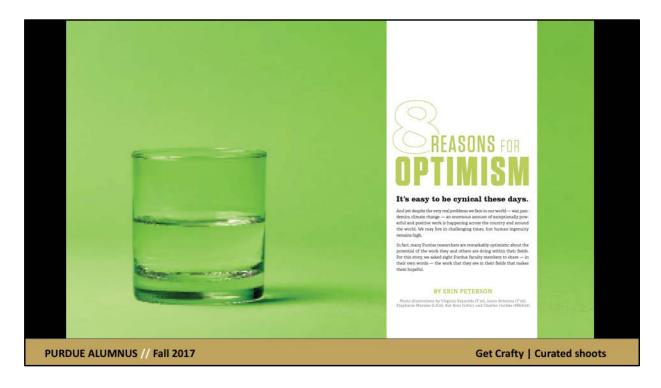
Set up in the library area in our office ... no fancy studio.



The Mars landscape is just three pieces of cut construction paper. Punched a bunch of holes in the black sweep, put the camera on a tripod, and had a staffer move a light behind the sweep shining through all the holes, which we then comped together to get the final.



Another look at how the final shot turned out. Epic.



We carried the photo illustration theme inside.



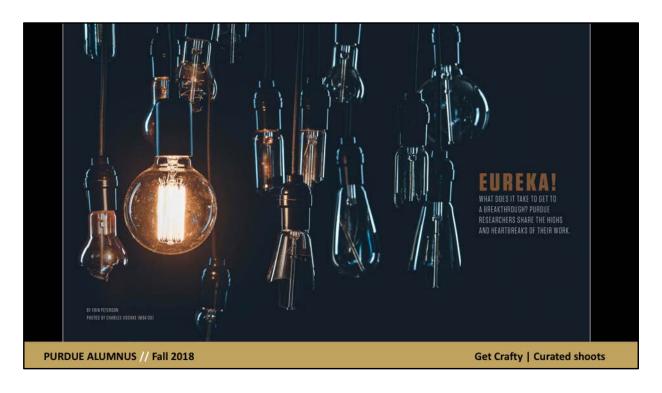
Printed an airline tag for a bag headed to Mars. Split a little table, stained one half and rejoined it with staples and "thread" to show conflicting parties coming together around a table.



Made those pinwheels, used railroad grass leftover from our football coach shoot. That little house was a model railroad house that we returned.



Made "penny juice" out of beer components (our multimedia guy is a home brewer). Put out a call on Facebook for a Victrola and some friends had this modern replica, so we stuffed it with \$15 worth of greenery from Hobby Lobby to show "sounds of the natural world."



We use photo illustrations for research a lot, because often times the process of research is not visually interesting and so much of it is done on computers. It was really hard to break these lightbulbs artfully without destroying them completely.

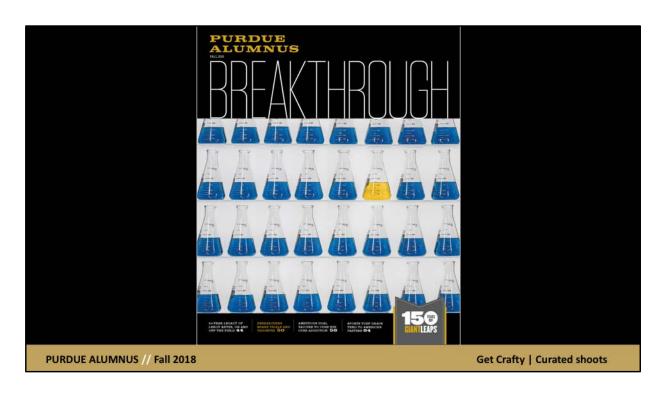


Carried the photo illustration theme throughout, lining up with the faculty photos.



We shot the dog and the researcher separately, both facing to the right so that we had a consistent background to comp together. And we elected to crop in tight!





And for the cover, we built shelving brackets out of crap lumber, found a plastics place in town to purchase some acrylic shelves, borrowed 60 flasks from the chemistry department and mixed up food coloring. Could we have just taken a photo of one flask and photo shopped it? Sure. But there is something special about the integrity of an actual photo and it ads some interest with the alignment of the flasks not being quite perfect and the shadows cast in different ways between the flasks.



Here I am posing for a lighting test for a photo that appears in our Spring 2017 issue. Makes good use of my RBF.

If you use any of these suggestions, hit me up @purdue.edu. I'd love to see how they turn out!

If you need help conceiving of ideas, or executing photo illustrations, me and a couple of buddies have a consulting side hustle where we do mag critiques, photo illustration, portrait photography, writing/editing, and redesigns. Hit me up at The ESC Plan — skatbraz@gmail.com. Website coming soon ... too busy doing work for other people to get our own act together.